



# Possibility Thinking – The Slight Edge

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# The Four Pillars

- Passion
- Purpose
- Vision
- Mission



# The Four Threads

1

Thought

2

Preparation

3

Effort

4

How you  
live your life



# The Four Pillars

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## **Passion**

*It's not a plan.*



# The Four Pillars

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## **Purpose**

*Your own unique answer to the question Why.*



# Leaders with Purpose

Are more mindful in the present – less preoccupation with the past and an unknown future.

# Leaders with Purpose

Live a life in step with healthy and rewarding values.

# Leaders with Purpose

Are able to move the needle from a pessimistic view to an optimistic one.

Leaders with  
Purpose

Thrive within constraints.

# Leaders with Purpose

View change as precursor to growth even when it's outside their control.

# Leaders with Purpose

Surround themselves with a network of others who build them up rather than drag them down.

Leaders with  
Purpose

Do not let their emotions drive their decisions.



# The Four Pillars

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## **Vision**

*Your roadmap and your compass.*



# The Four Pillars

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## **Mission**

*Defining your legacy.*



Greatness Awaits

**Greatness is available to all of us but it is uncommon.**

| The Four Threads: Thought

“You will never outperform  
your inner circle”

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- Cliff Karthaus

**Great  
teams  
make sure  
there is a  
connection  
to a Greater  
Purpose.**



# | The Four Threads

## **Preparation**

It's more than just practice.

# Top Performers

Can articulate their Value Proposition.  
What differentiates them?

# Top Performers

Understand their clients and they serve their needs. As a result they become referable.

What separates Great Leaders  
from Good ones?

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# Character Behaviors

1. Talk Straight
2. Demonstrate Respect
3. Create Transparency
4. Right Wrongs
5. Show Loyalty

# Competence Behaviors

6. Deliver Results
7. Get Better
8. Confront Reality
9. Clarify Expectations
10. Practice Accountability

# Character & Competence Behaviors

11. Listen First
12. Keep Commitments
13. Extend Trust

# The Four Threads

## **How You Live Your Life**

- Does my life matter? To whom?
- What is the purpose of my life and leadership?
- Will I leave a legacy?

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